

# How to Find the Best Elopement Photography Packages

Unlike traditional weddings elopements can be intimate, creative, and 100% what you wish it to be. With a wealth of experience in NYC and a deep understanding of its beauty, Julian Ribinik is the perfect NYC elopement photographer for couples seeking creativity, professionalism, and reliability.

Communicating value is crucial to a photographers business. This can be done through prestige pricing.

## Amateur

When couples decide to elope, they are trading in a large wedding budget for an intentionally crafted day that will give them value forever. They are paying for an expert's knowledge, guidance and expertise to preserve their day for them to retell and share with others for generations to come.

Amateur elopement photographers are usually just getting started and are still working on perfecting their skills in a variety of shooting scenarios and conditions. They may charge a lower price to gain experience and build up their portfolio.

Photographers must also pay for back-ups of their gear which is a factor in their overall cost. They also spend time on education, scouting locations and researching weather to ensure their clients have the best possible outcome for their big day. The added services of an adventure elopement photographer, such as planning and permit assistance, can also add up quickly which is another reason they are worth their higher pricing.

## Experienced

When you start researching [Elopement Photography Packages](#), comb through online galleries and Instagram profiles to get an idea of the photographer's style. This will help you determine if they have an artistic eye that complements your personality, and whether or not their photography style fits with the vision of your day.

Photographers who have been in the industry for a while typically fall into this category. They have a good understanding of what it takes to deliver consistent images and are confident in their abilities. They also offer a variety of services to make the planning process easier, such as unique and personalized location scouting research, hand-crafted timelines, permit assistance, vendor recommendations and more.

They also understand the value of an all-day elopement package and are eager to share their expertise with couples. Often, couples don't inquire about all-day elopement packages because they don't believe that it would be possible for them. Jocelyn wants to show them that they can craft a truly special day that feels like their best date ever!

## Professional

If a photographer has been in the industry for awhile, they may be considered professional. This means they have extensive education on elopements and can provide a high level of quality and consistency in their work. They may also include extra services or resources in their packages to give couples more value for their investment.

Photographers that have a lot of experience and expertise with elopements will have high package prices. This is because they know how important this day is to the couple and want them to have everything covered. They are also able to create stunning images in different situations and can anticipate needs like weather changes or hike-rewarding snacks and water.

Getting couples to invest in bigger photography packages isn't about pushing them beyond their budget; it's about clearly communicating the value of your work and helping them to make a well-informed decision. For example, an elopement package could include a bonus trail selection option to help couples customize their adventure.

## Value

Elopement photography is a luxury service that couples don't need but want and it can be difficult to communicate the value. This is where prestige pricing comes in, which uses a financial marker of luxury to help clients understand the value of their experience with you.

Most elopement photographers include planning assistance, location scouting and permit assistance in their packages. This is because they know that a successful elopement isn't just about the photos but also the couple's overall experience.

Professional elopement photographers are usually experienced and have invested in their education. This helps them to be prepared for any situation, be consistent with their edits and provide a high-quality experience for their clients. They also likely have subscriptions to photo editing software and are able to offer a better product than someone just starting out. They can often charge a higher price because of this.